

## Phoenix Bulk Carriers (US) LLC

Project and Operational Logistics Manager  
Newport, Rhode Island

### Description:

Manage shipping and transportation logistics for international maritime bulk shipping company. Oversee special projects and Contracts of Affreightment. Establish and coordinate new technical operating procedures to improve efficiency of operations. Responsible for training employees. Adhere to the requirements of the International Maritime Organization and International Maritime Solid Bulk Cargo Code. Primarily responsible for the local technical and operational management of PBC's owned fleet of ships as well as the operational management of PBC's fleet of time-chartered ships. Assist vessel Masters, Officers and crew members with technical, operational, safety and environmental matters. Responsible for operational planning and execution of specific projects and/or contracts of affreightment that comprise the core of PBC's commercial activity. Work on projects including conversion of U.S. Liquefied Natural Gas terminals from import-based installations to export-based installations and the delivery of approved ballast material to Gravity Based offshore systems currently under construction. Direct ongoing projects in these crucial business areas and be instrumental in developing optimal in-port operational solutions to sustain our company's commercial success in existing trade routes and in the region of activity. Establish and coordinate the implementation of new procedures. Ensure efficiency improvements and cost reductions to optimize profitability and results. Manage and oversee solutions to issues arising with vessel operations and provide technical supervision and planning. Responsible for managing all activities involving non-ice classed vessel operations outside of International Navigation Limits. Responsible for the comprehensive in-house training of PBC employees. Develop a training program focused on Vessel Operations and Systems, including adherence to federal regulations enforced by the U.S. Environmental Protection Agency and the U.S. Coast Guard, as well as global requirements of the International Maritime Organization and International Maritime Solid Bulk Cargo Code. Train PBC employees in bunker fuel sounding procedures, cargo stowage and stability principles, and shipboard safety. Maintain compliance with all United Nations International Maritime Organization regulations and requirements for the safe shipment of dangerous goods including commodities that may include Caustic Soda, Direct Reduced Iron Products, and Lime. Interface commercially with clients. Bear ultimate budgetary responsibility for the profits and losses of project components under his management. Participate in various negotiations including but not limited to the negotiation of Agency, Towage, and Stevedoring Agreements. Evaluate fuel requirements in terms of quality and price and ensure compliance with any changing regulations. 30% domestic and international travel required to attend owned and chartered vessels for security, compliance, safety, auditing and operations matters; client sites for analysis of future contract suitability and to monitor and consult on existing projects; and other company offices for consultation and training

### Requirements:

Requires a Master Certification and License Degree – Captain Class A plus eight (8) years experience as Master on bulk carriers. Experience must include some amount of:

- Experience in ice trading and navigation
- Experience in training and supervision of seafarers and other officers
- Demonstrated familiarity with all systems for Panamax, Ultramax and Supramax type vessels

- Experience with use and maintenance of Radio controlled, Diesel and Electro Hydraulic Cargo grabs

40 hours/week. 9am - 5pm.

To apply, send resume to: [BGRADLEY@PHOENIXBULKUS.COM](mailto:BGRADLEY@PHOENIXBULKUS.COM) with Ref # PBC-01